



# COACHING for RESTAURANT OPENINGS

## *Launch With Confidence*

When you're opening a new business you will put everything on the line. Coaching through the opening process is an invaluable tool that is customized to your unique needs and skill level. Our coaching also extends past opening day: we deploy performance coaches to work with your managers while they are in service so that they can learn the best practices available in real time.

### Pre-Opening: Strategic Coaching for Owners

This coaching specialty is for owners as they open their new restaurant. These weekly or bi-weekly sessions offer ongoing support & guidance to you as you go through all of the processes of an opening.

The sessions combine the methods of coaching with more strategic work that will help you build a quality product & stay on schedule.

Each 1½ hour session will serve as a resource for best practices, business insights, increased accountability & as a safe place to target specific challenges using expert methods.

### Benefits

- Work with an opening expert who can help you with the big decisions & execution of your concept.
- Keep on track, open on time & stay on budget through constant tracking.
- Weekly meetings ensure you're addressing all your questions as you take on this new role & business.

### Post-Opening: Performance Coaching for Managers

Once your operation is open, your managers will demonstrate various levels of experience in leading the team, engaging with guests & managing the business.

The goal of this work is to immediately address the habits your managers bring from other operations while instantly offering corrections & best practices for improvement.

Each session is offered in 4-hour increments during the open hours of the business & will focus on one manager at a time.

### Benefits

- Managers will create good habits & learn new skills.
- Support & corrections in real-time.
- Our team will offer methods of improvement & uphold the standards of the business.
- An immediate resource for service, operations, staff engagement & client relations.